

# CAPABILITY STATEMENT



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## CORE COMPETENCIES

Since 2006, **GTech** Cleaning Services, LLC has provided scalable janitorial services using environmentally sustainable and safe solutions. Based in Claymont, Delaware with more than 50 employees, **GTech** serves Delaware, Pennsylvania, New Jersey and Maryland. **GTech** customizes janitorial maintenance programs for clients in all industries, including local, state and federal governments, Fortune 500 companies, and small-to-mid sized organizations.

**GTech's** systematic approach to cleaning coupled with the company's advanced state-of-the art equipment, allows employees to quickly and thoroughly complete janitorial tasks.

### NAICS 561720 - JANITORIAL SERVICES

- Cafeteria & Food Service Area Sanitation
- Carpet Care
- High Dusting
- Post Construction Clean Up
- Hard Surface Floor Care
- Window Washing
- Porter Services
- Pressure Washing
- Restroom Area Sanitation

## CERTIFICATIONS

- DELDOT DBE
- City of Wilmington DBE
- State of Delaware Small Business Focus Program MBE
- Pennsylvania Unified Certification Program DBE
- 2015 City of Wilmington Business Award
- SBA 8(A) Program Participant, *Pending*
- MDOT MBE/DBE/SBE
- State of Delaware Office of Supplier Diversity DBE

## DIFFERENTIATORS

**GTech** remains competitive by offering reasonable pricing for outstanding services. **GTech** has achieved sustainable growth due to:

- Quality control specialist
- Customized inspections
- Emergency service response time
- On-going staff training and high employee retention
- Clients have unlimited access to **GTech** Staff
- Fully insured and bonded
- Committed staff provide exceptional service
- Employee on-site training

## PAST PERFORMANCE

### Reference One

**Name: Excel Building Services**

Address: 1061 Serpentine Lane Suite H – Pleasanton, CA 94566

**Point of contact: Jerry Magallanese – Area Supervisor**

**Phone: (267) 264-1358** email: [Jmagallanese@excelbuildingservices.com](mailto:Jmagallanese@excelbuildingservices.com)

Period of performance: 6/2016 to present

Janitorial services, strip & wax floors, window cleaning, restroom cleaning, trash removal, sweep & mop floors.

Over 270,000 sq. ft at various sites

All contract terms and conditions are met and no unacceptable contract performances.

### Reference Two

**Name: Aimco Property Management**

Address: 1819 John F. Kennedy Blvd, Suite 880 – Philadelphia, PA 19108

**Point of contact: Jeffrey Astillero – Area Service Manager**

**Phone: (267) 798-6877** email: [Jeffery.astillero@aimco.com](mailto:Jeffery.astillero@aimco.com)

Period of performance: 4/2016 to present

Turnover units at various sites, pool deck and cabana cleaning, detail cleaning of apartments, common area cleaning, window, vacuuming and mopping floors, public restroom cleaning, wiping down elevators, trash removal and maintaining lobby.

All contract terms and conditions are met and no unacceptable contract performances.

### Reference Three

**Name: Chesapeake Utilities Corporation**

Address: 500 Energy Lane Suite 300 – Dover, De 19901

**Point of contact: Joe Abba – Senior Manger**

**Phone: (302) 213-7094** email: [Jabba@chpk.com](mailto:Jabba@chpk.com)

Period of contract: 4/2018 to present

Janitorial services, sweep, mop, vacuuming of floors, restroom cleaning, trash collection and removal, clean kitchen, maintain lobby area, clean wellness center and gym, purchased all janitorial and paper products.

Over 55,000 sq. ft. of office space.

All contract terms and conditions are met and no unacceptable contract performances.

Reference Four
<b>Name: BCI Construction Management</b>
Address: Southgate Center, 34 Industrial Blvd – New Castle, De 19720
<b>Point of contact: Greg Pappas – Project manager</b>
<b>Phone: (302) 325-2700</b> email: <a href="mailto:gpappas@bci-online.com">gpappas@bci-online.com</a>
Period of performance: 1/2018 to 6/2018
Post construction cleanup inside outside window cleaning, interior trash removal, high & low dusting of all surfaces, sweep, mop, dust, vacuum, wax flooring, clean stairwells, elevators, office area and lobby, sanitize and clean restrooms. Over 50,000 sq. ft.
All contract terms and conditions are met and no unacceptable contract performances.

Reference Five
<b>Name: BBL Construction services LLC</b>
Address: 302 Washington ext. – Albany, New York 12203
<b>Point of contact: Jacob Mack – Project Manager</b>
<b>Phone: (518) 452-8200 ext.4138</b> email: <a href="mailto:Jmack@bblinc.com">Jmack@bblinc.com</a>
Period of performance: 11/2018 to 1/2019
Post construction clean-up , inside and outside window cleaning, interior trash removal, high & low dusting of all surfaces, sweep, mop, dust, vacuum, wax flooring, clean stairwells, elevators, clean and sanitize all patient rooms and bathrooms, clean office and lobby areas. Over 45,000 sq. ft.
All contract terms and conditions are met and no unacceptable contract performances.

Reference Six
<b>Name: GGA Construction</b>
Address: 1130 Industrial Drive – Middletown, De 19709
<b>Point of contact: Matt Volk – Project Manager</b>
<b>Phone: (302) 376-6122</b> email: <a href="mailto:mvolk@ggabuilds.com">mvolk@ggabuilds.com</a>
YMCA expansion project, inside and outside window cleaning, interior trash removal, high & low dusting of all surfaces, sweep, mop, dust, wax flooring, clean mirrors, wipe down new exercise equipment. Over 13,300 sq. ft.
All contract terms and conditions are met and no unacceptable contract performances.